Datapalooza!

DECEMBER 2020 • SAN JUAN COUNTY



Background: EDC



Business Support & KWN

Business Support

- Counseling, events, workshops for business owners & startup entrepreneurs
- Policy (EDE, Sidney ferry study)
- Everything else

Knowledge Worker Network: Information-focused businesses & jobs

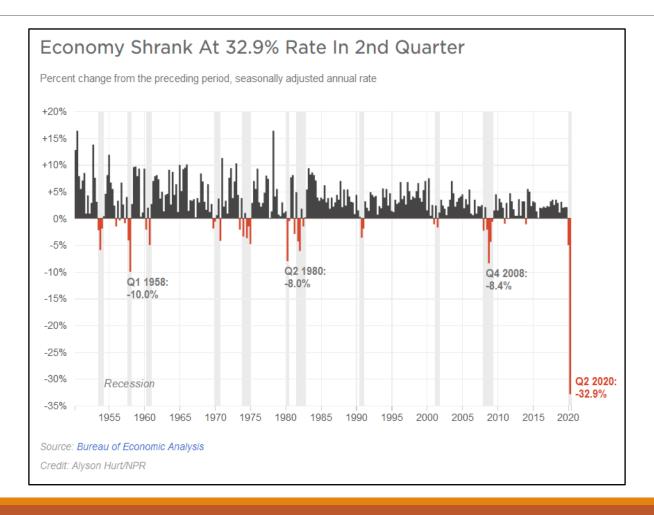
- Connect, train local talent for technology and information needs
- Meetups, online directory for Knowledge Workers, Slack channel
- Tech/Trades Connector for youth in 2021
- Makerspace initiative with other organizations

Trades training

- Over 7 years of programming for youth and transitioning adults with scores of students trained, over 100 students
- Plumbing, electrical, HVAC, supply chain management, energy retrofitting, low-voltage electric
- Now: Trades Talks, Career Fairs, online courses, makerspace



US Gross Domestic Product, 1955-2020



EDC Pandemic Recession Response















- One-on-one counseling
 - 7 days a week (March-June), over 300 clients
- Unemployment counseling and outreach and Job Fairs
- Events, workshops, rap sessions, community forums
- Islands Strong giftcard initiative & online Farm Directory
- Grant & loan assistance (nearly \$1M through EDC)
- Getting the word out about all of that ^^^
- Building stronger connections with local, state, federal agencies and legislators
- Data analysis & policy work
- Minimum of 474 jobs retained
- Over supported through
- Over 1,900 jobs and \$41M supported by PPP with a lot of help from local banks & EDC

The Next Economy

Businesses now need our assistance to:

- Sort out everything that just happened: grants, debts, etc.
- Sort out what to do next and ADAPT
- Get more resilient

And the EDC must:

- Continue getting grants to businesses
- Continue to counseling & support
- Continue diversifying our economy

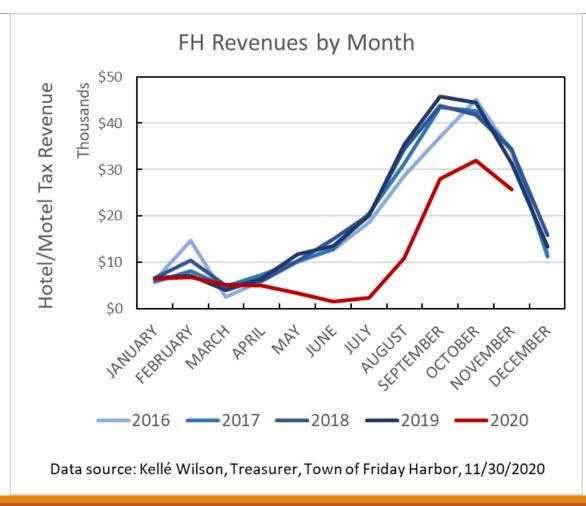


Let's start the conversation on never having this conversation again.

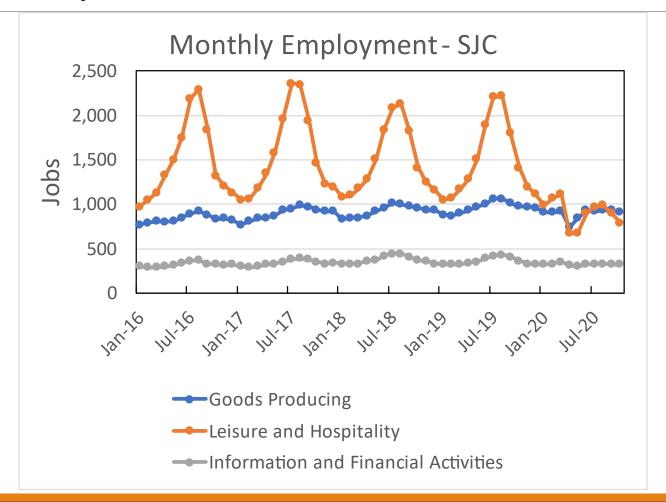
Economy Snapshot



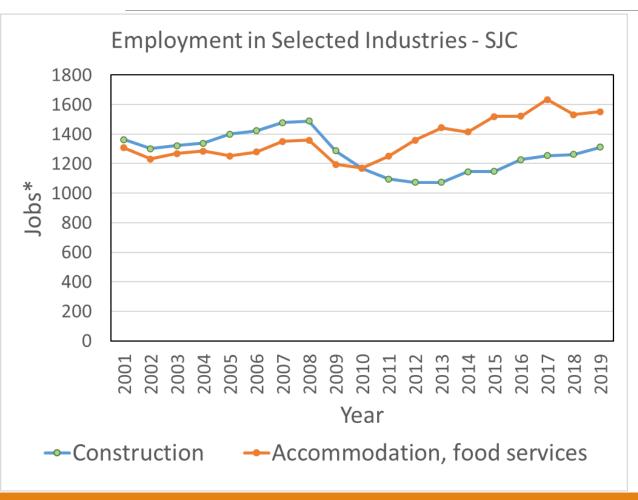
Hotel-Motel Tax Revenues (by reporting month)

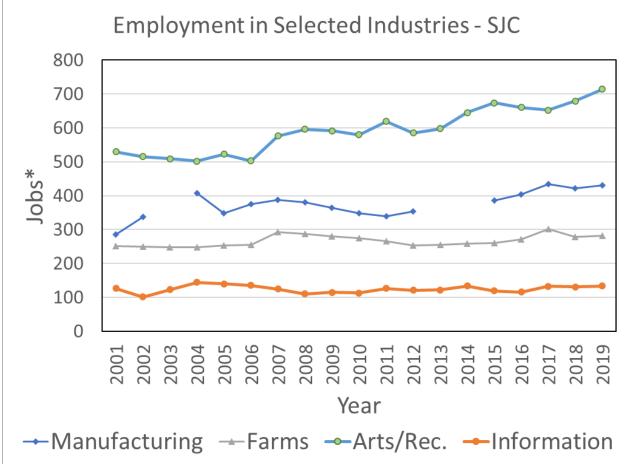


Seasonality and the Pandemic

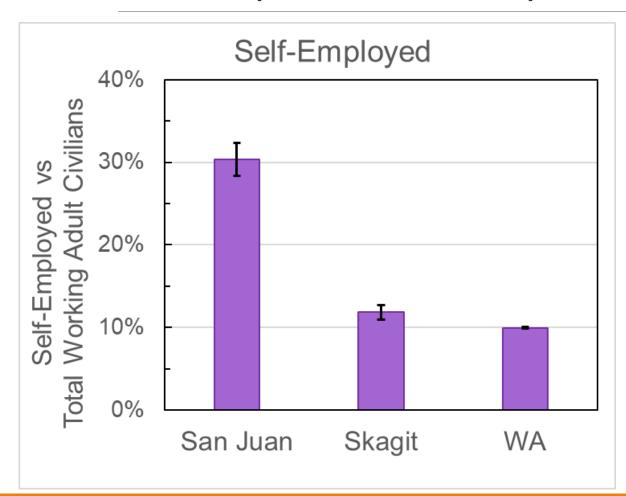


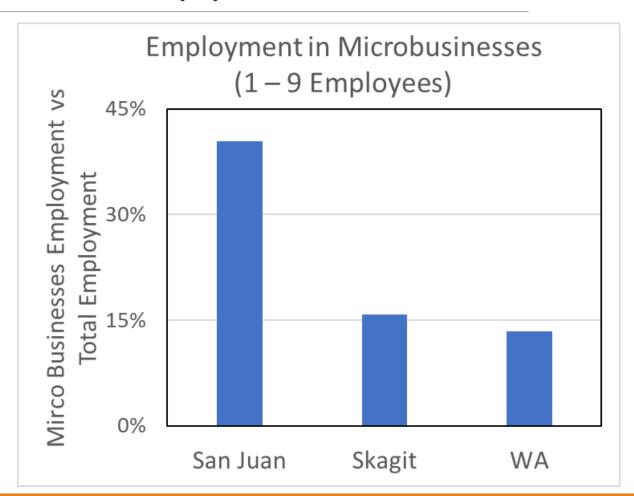
Each Crisis is Different





Entrepreneurship & Risks/Opportunities





ANNELIESE & JAMES STUFF...

A strong economy builds a strong community.

