



GROWING A SUSTAINABLE COMMUNITY

Datapalooza 2016 – Orcas Island

Thank you to our sponsor!



What does the EDC do?

Business workshops & events · Trades education

Advocacy · Business counseling

Market & Economic Research

Site selection · Help with service providers

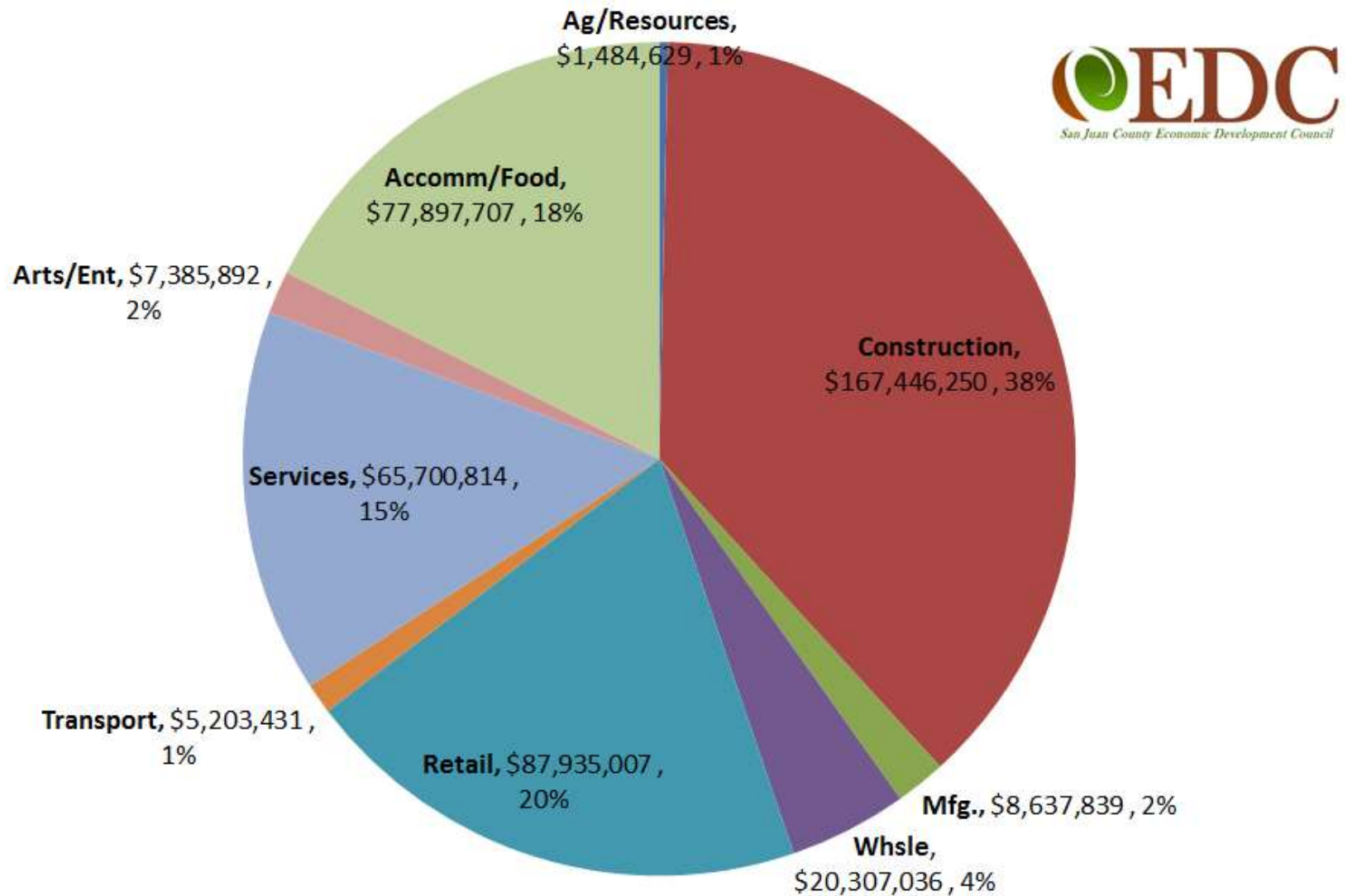
Marketing support · Entrepreneurship & startup assistance

Access to public & private business financing

National & international trade facilitation

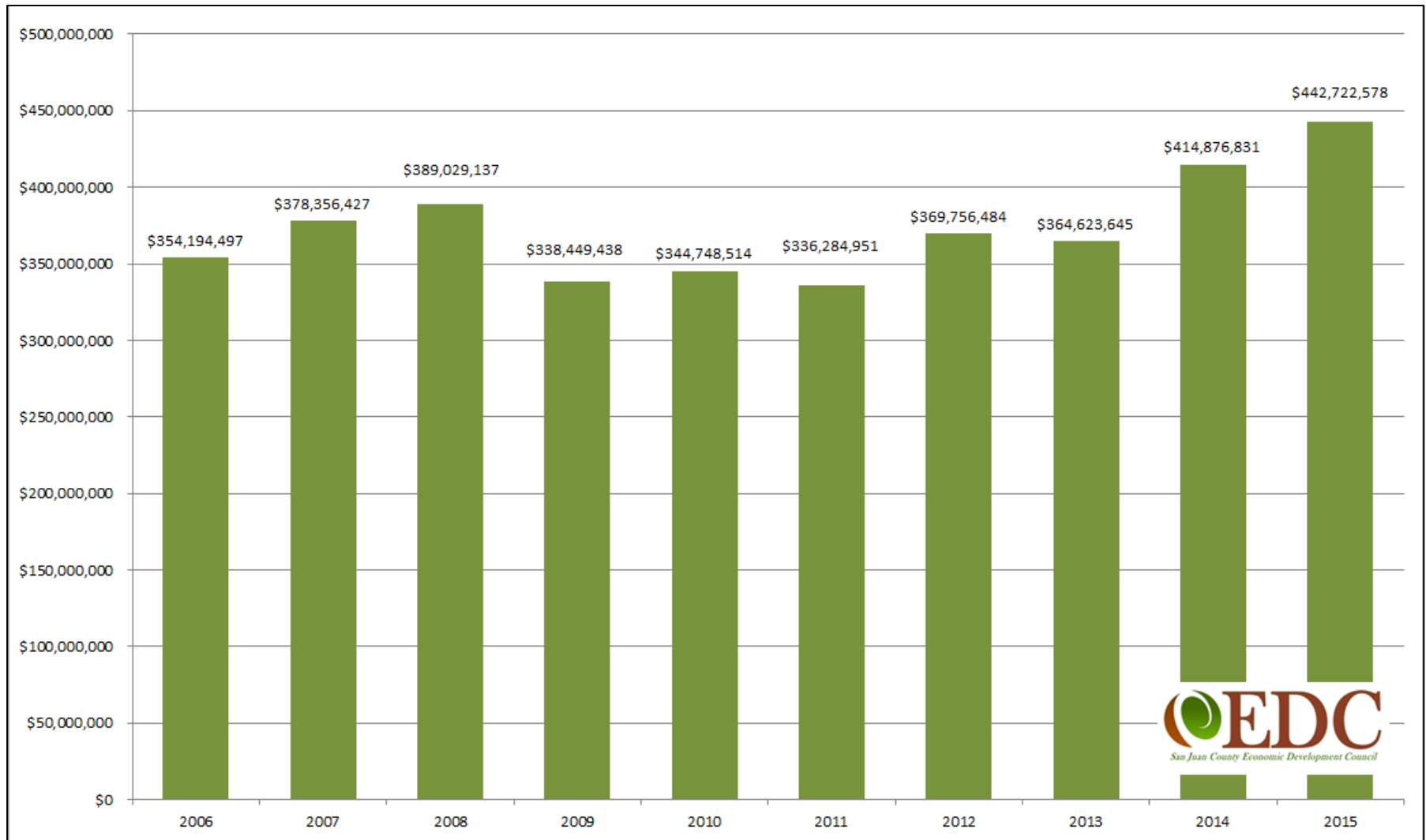
The state of our county's economy and community

Taxable retail sales by industry 2015



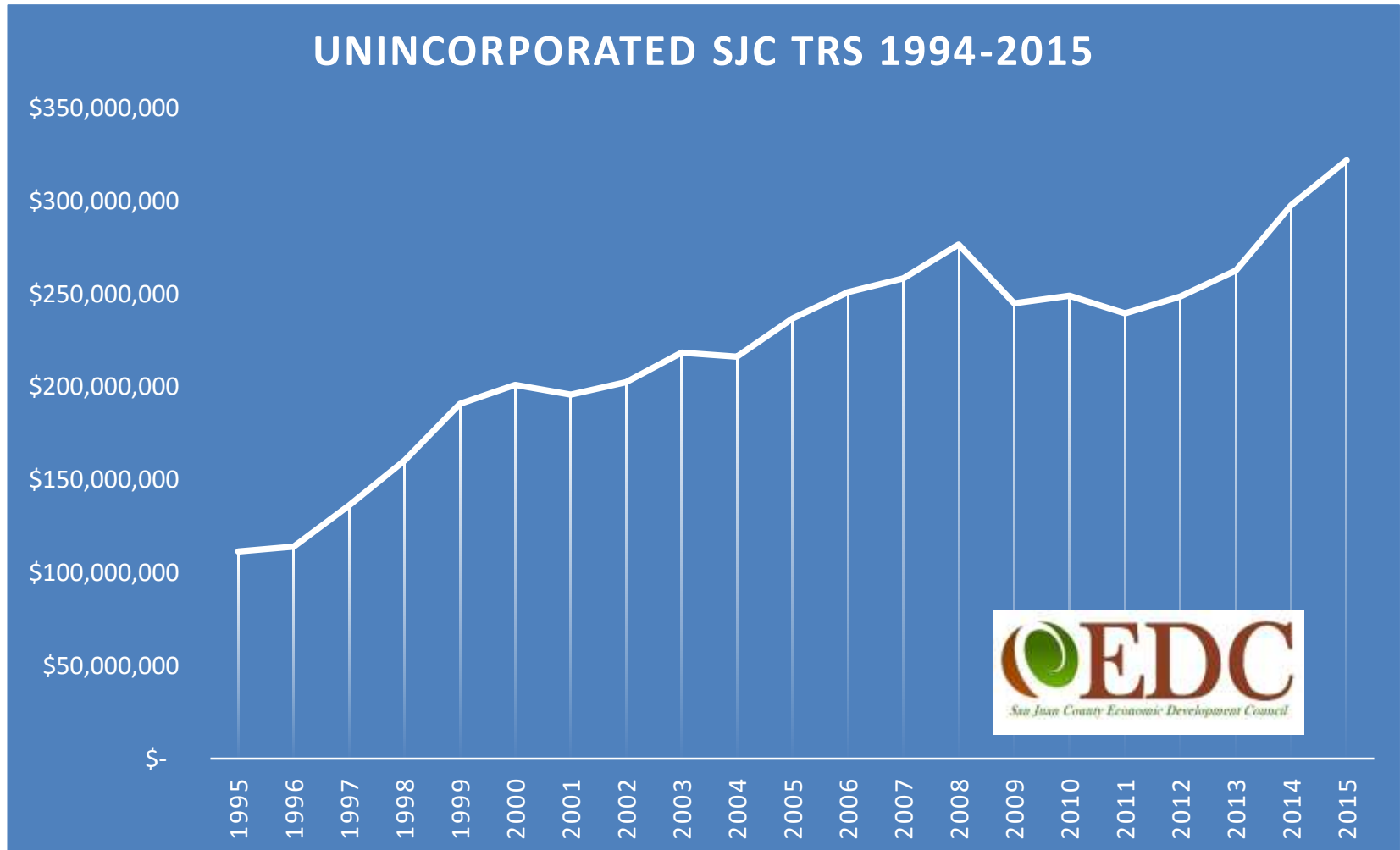
Data: Washington State Department of Revenue, accessed 6-15-16

Taxable retail sales 2006-2015

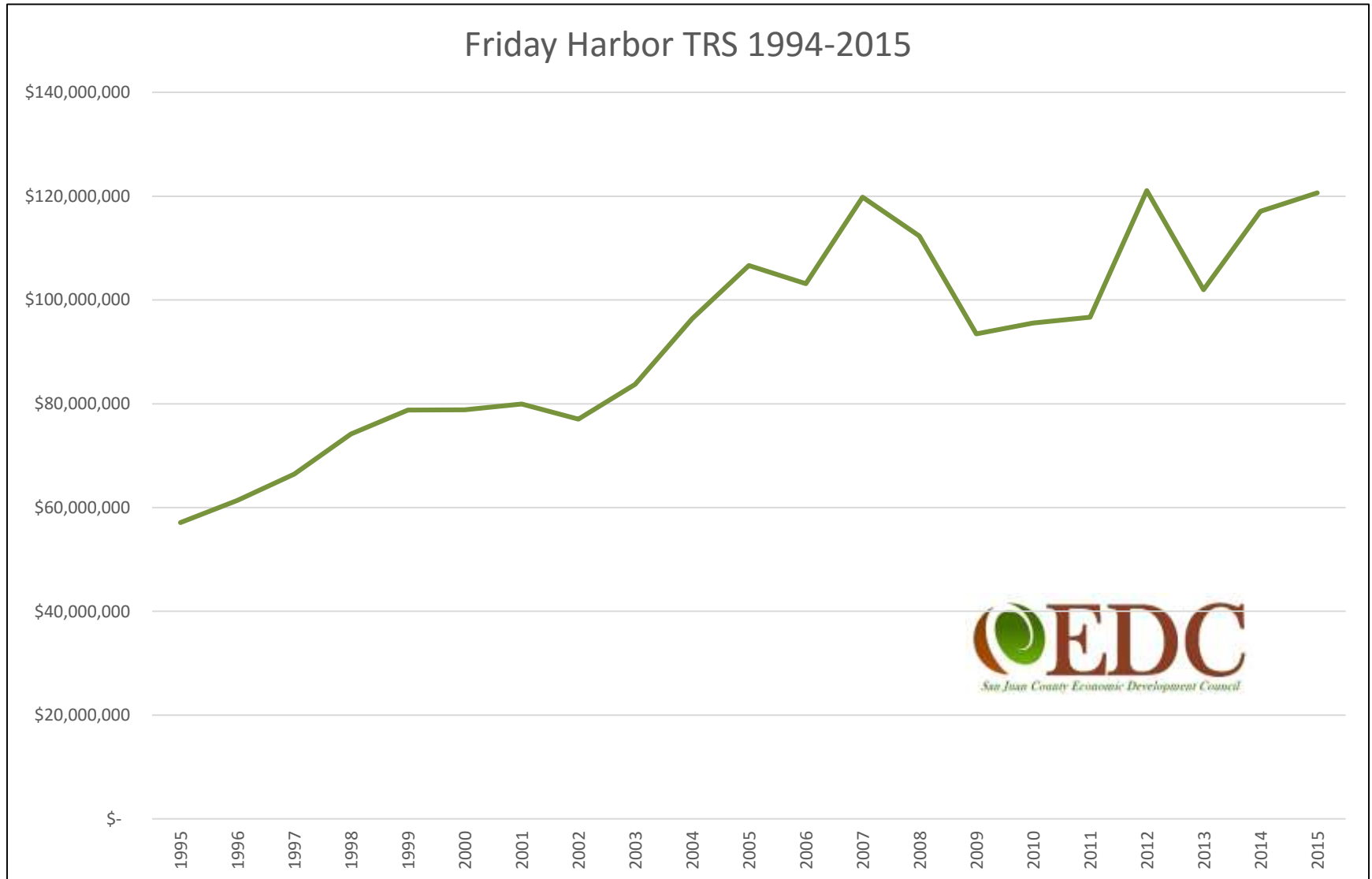


Data: Washington State Department of Revenue, accessed 6-15-16

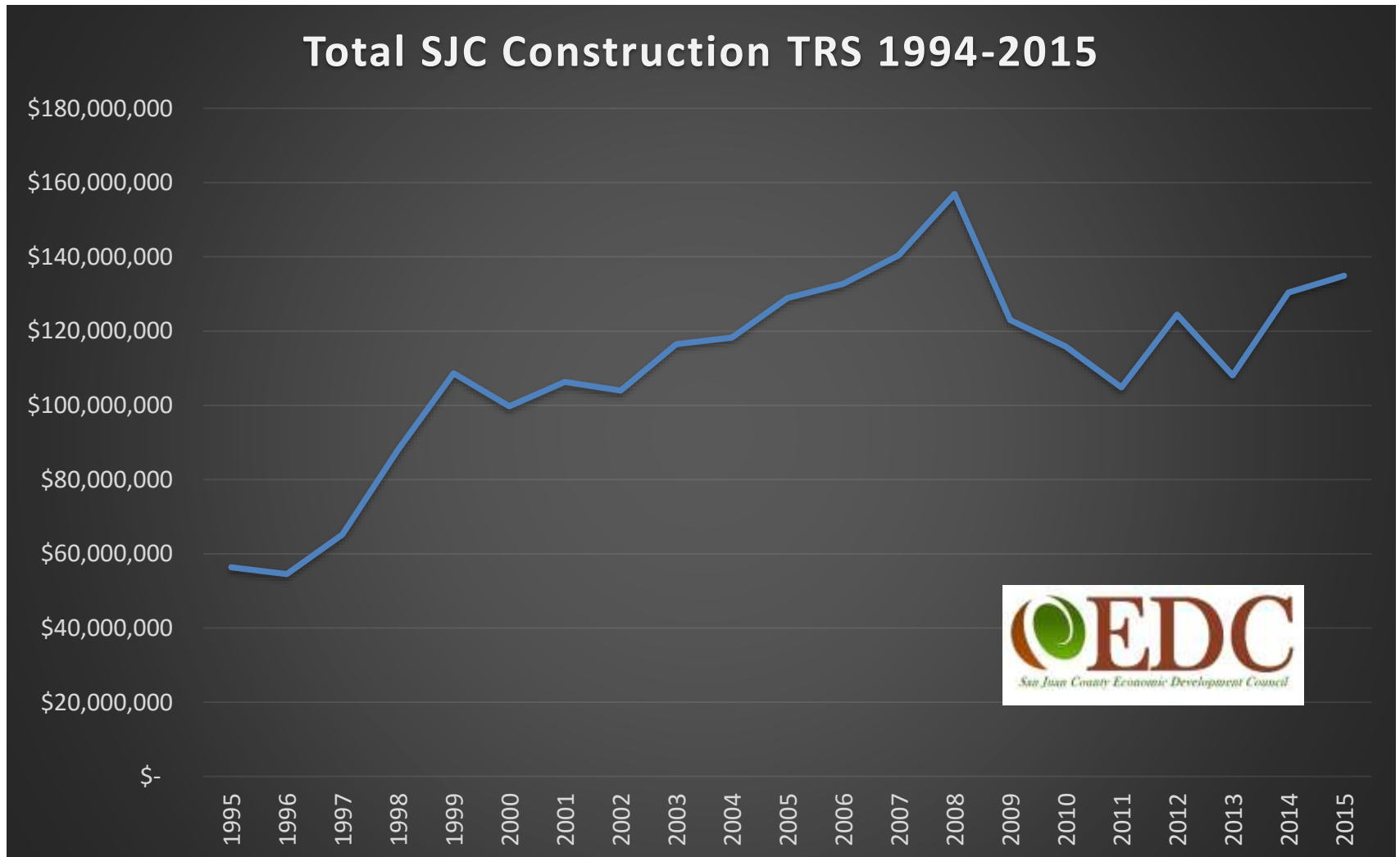
Total TRS – Uninc. SJC (1994-2015)



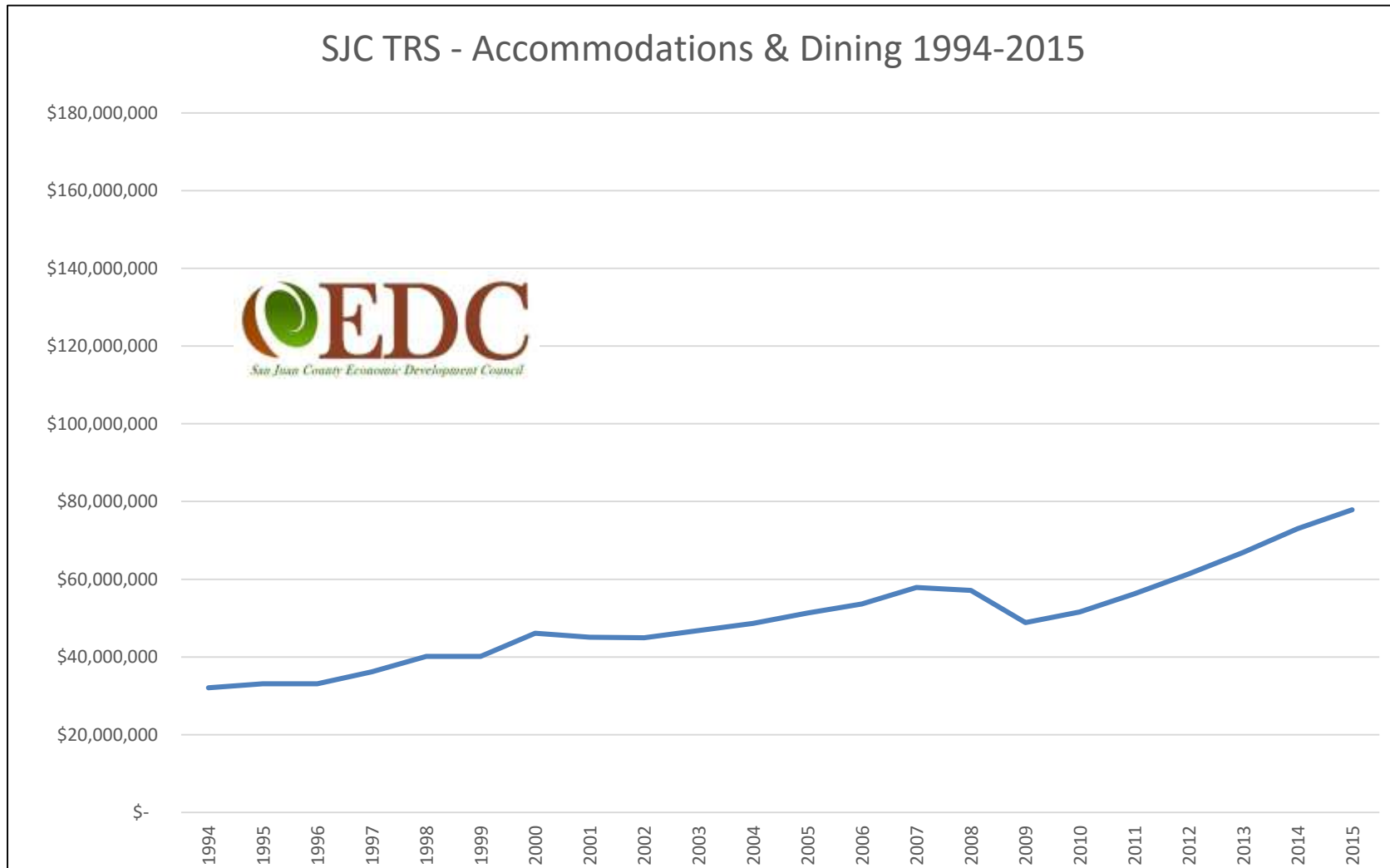
Total TRS – Friday Harbor (1994-2015)



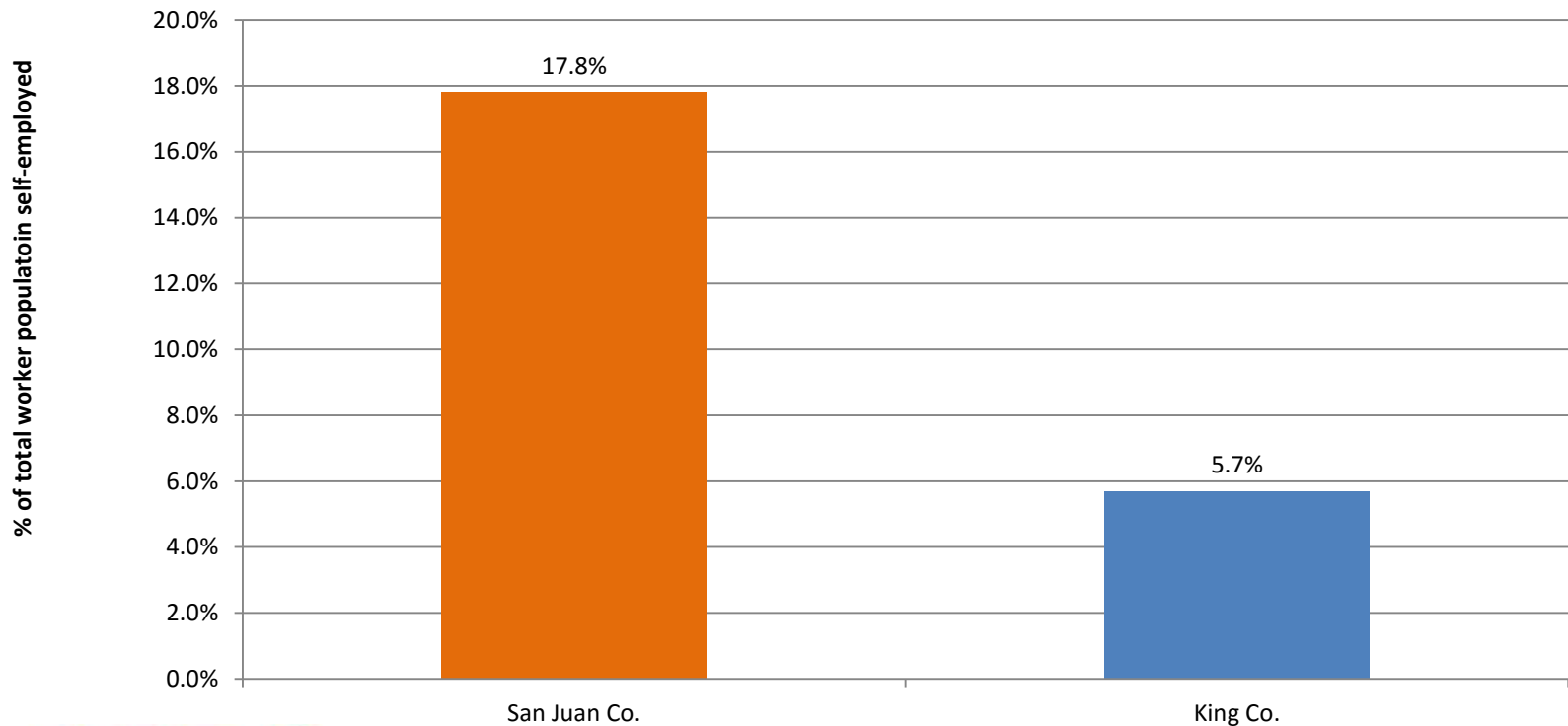
Construction – 1994-2015



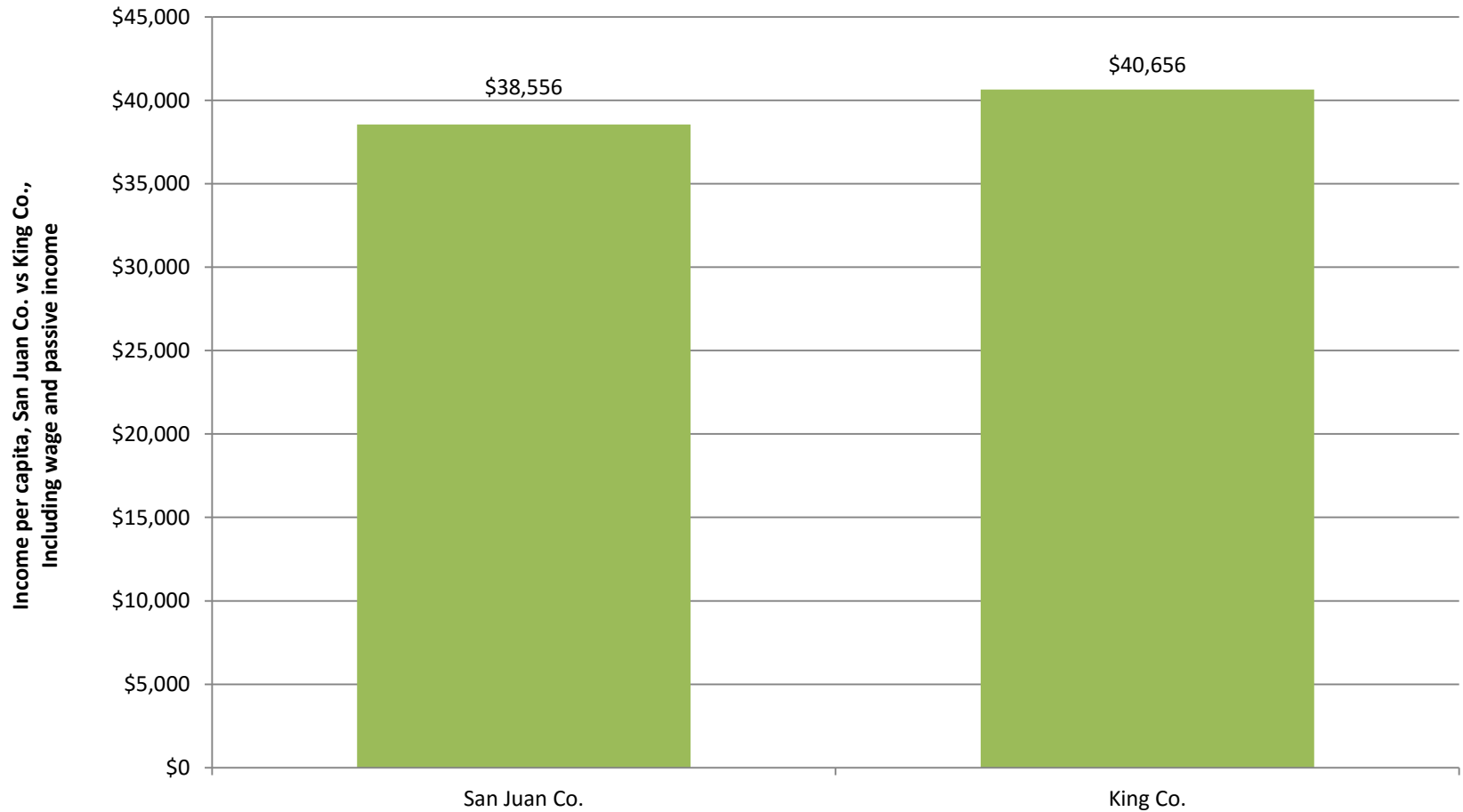
Accommodations/Dining – 1994-2015



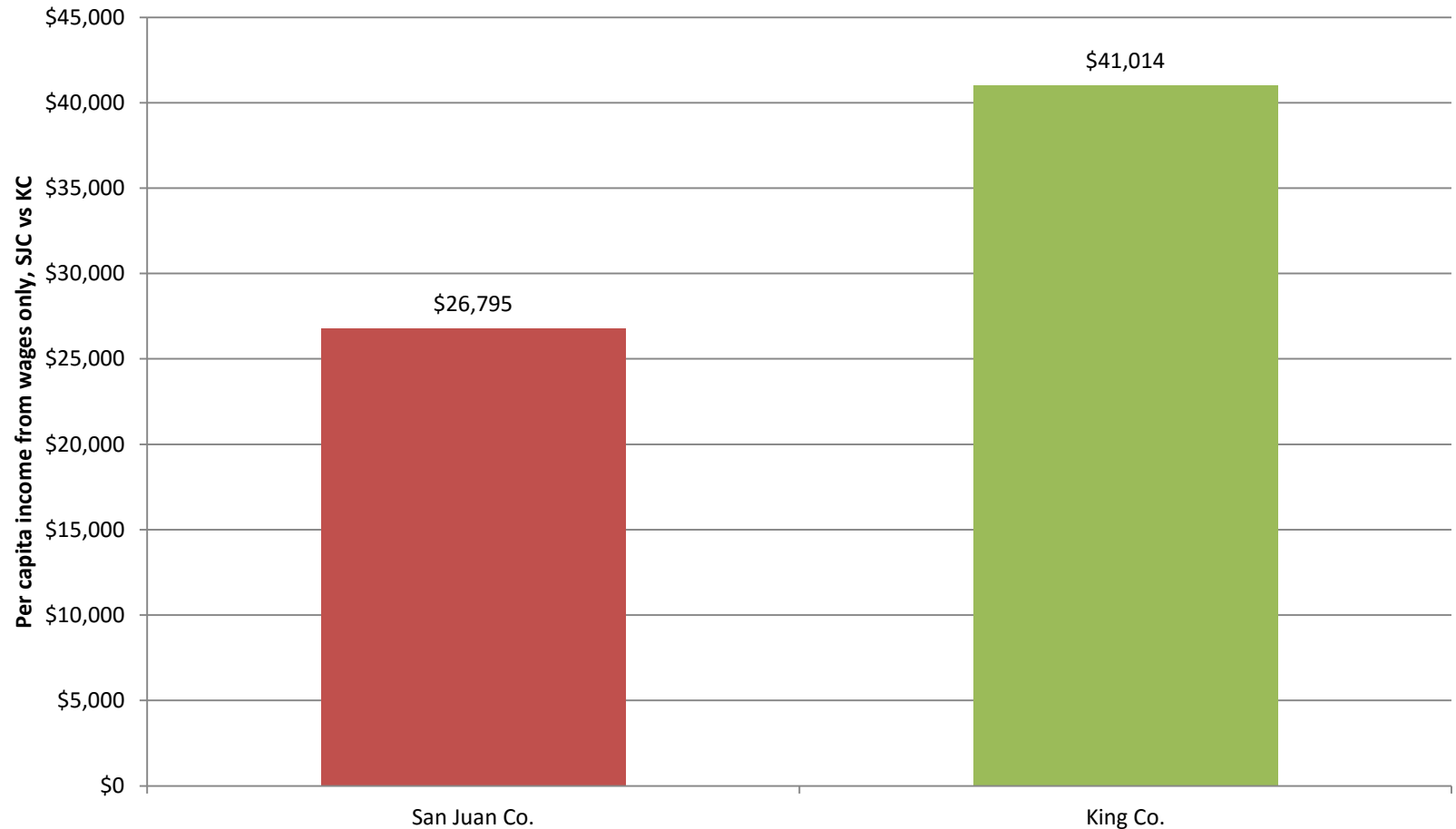
Self-Employed Workers SJC vs KC



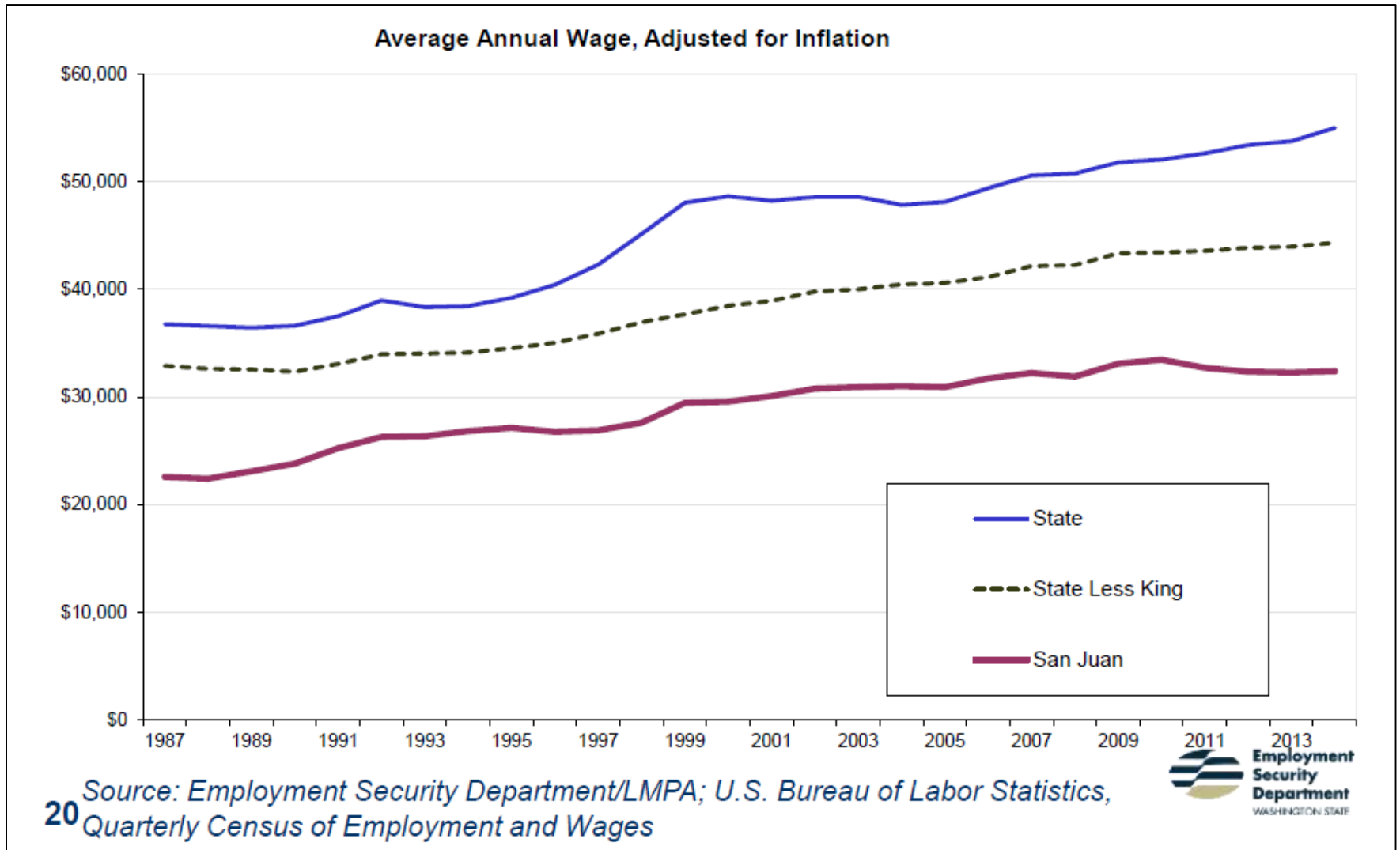
Per Capita Income 2014, SJC vs KC



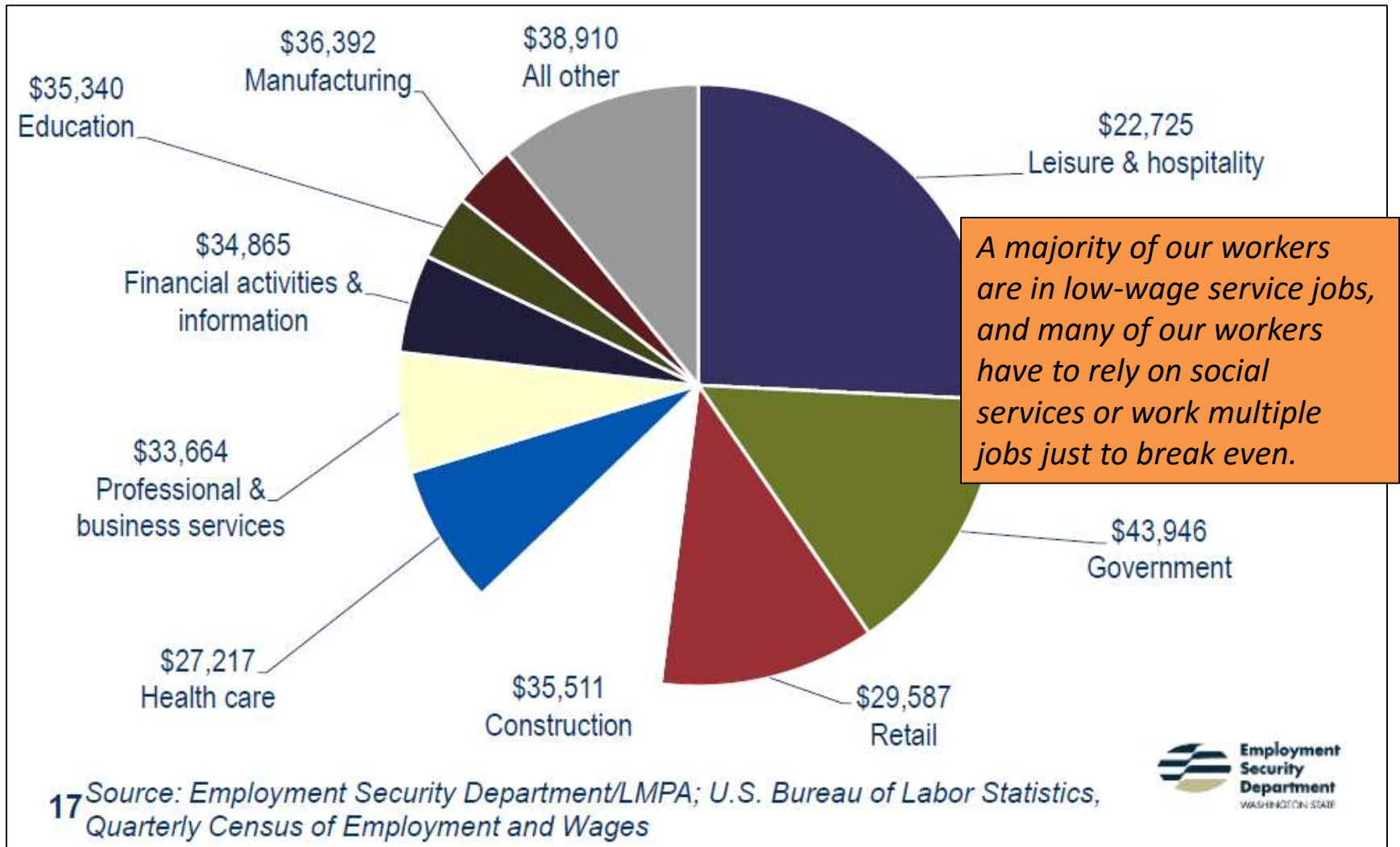
Per Capita Wage Income for Employed Workers 2014, SJC vs KC



Our average annual wages have been declining



The industries we prioritize offer low annual wages

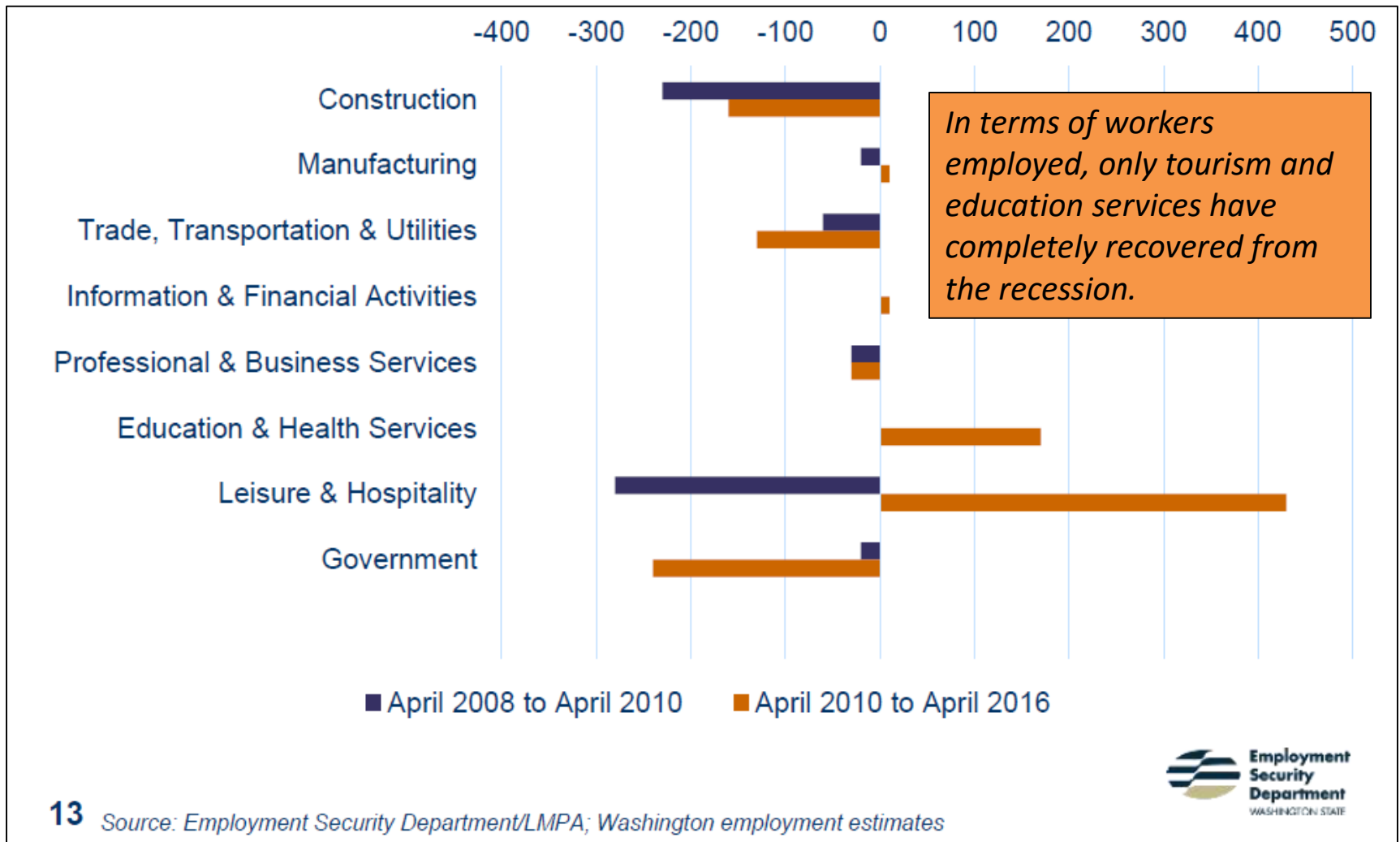


And our prioritized industries are leaving us farther and farther behind the rest of the state

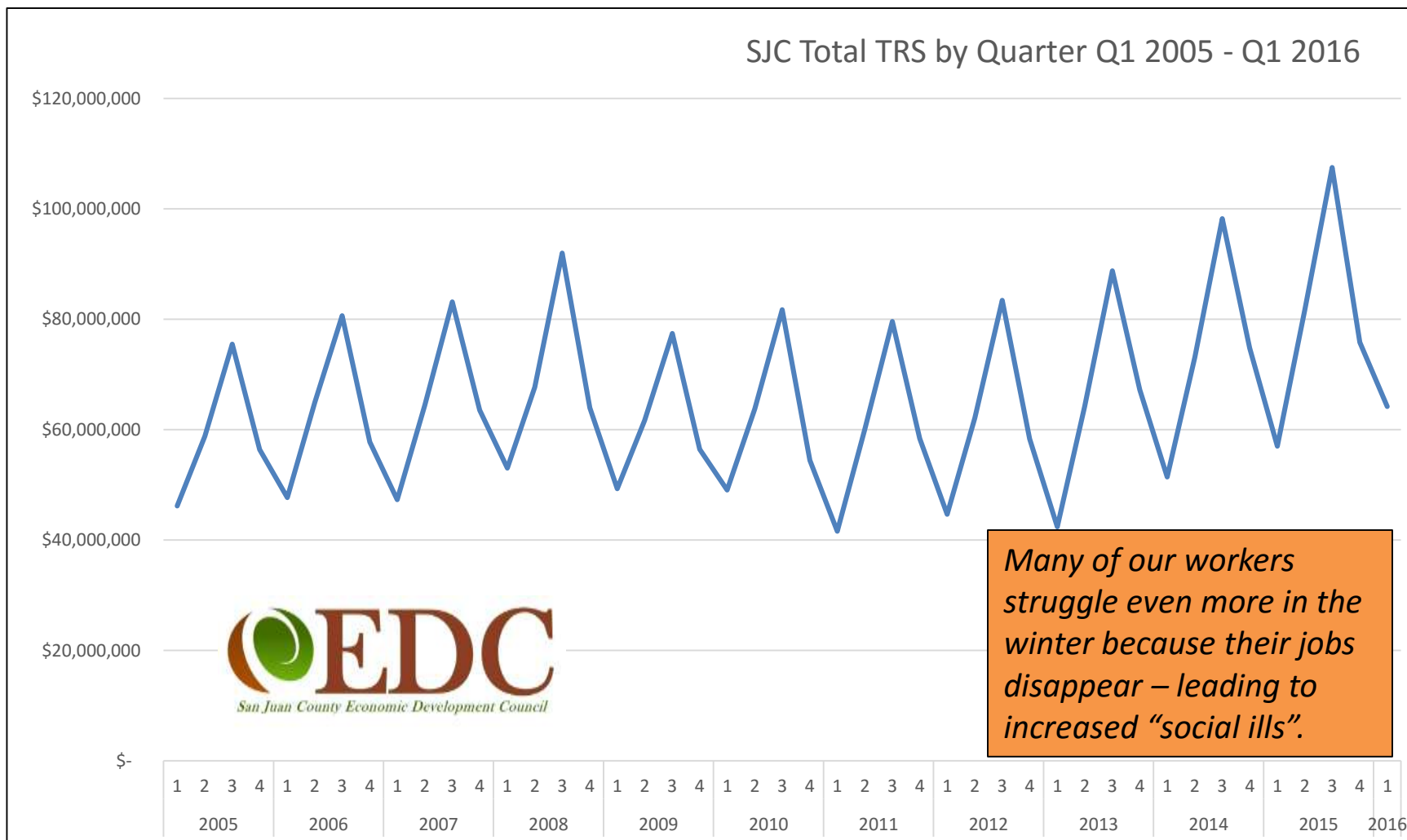
	Avg. wage (all industries)
San Juan County	\$32,383
Washington state	\$55,003
Skagit County	\$41,318
Whatcom County	\$41,028

The gap between us and counties with equally high costs of living is even greater (e.g., King County).

Our higher-wage industries have not recovered from the recession



Our largest industries are highly seasonal



Our kids don't make as much as their parents when they enter the workforce

What a Childhood in San Juan County Does to Future Income

For poor kids

GROUP	INCOME CHG.	NAT. PCT.
All kids	+\$140	40%
Boys	+\$1,310	55%
Girls	-\$1,330	23%

For average-income kids

GROUP	INCOME CHG.	NAT. PCT.
All kids	-\$1,610	10%
Boys	-\$340	27%
Girls	-\$3,170	3%

For rich kids

GROUP	INCOME CHG.	NAT. PCT.
All kids	-\$3,250	1%
Boys	-\$2,030	6%
Girls	-\$4,840	<1%

For kids in the top 1%

GROUP	INCOME CHG.	NAT. PCT.
All kids	-\$4,320	<1%
Boys	-\$3,300	4%
Girls	-\$5,920	<1%

New York Times, accessed 6-15-16

For income mobility, boys are in the bottom 25% in our state – and girls are in the *bottom 10%* in Washington State.

So what are we going to do about it?

San Juan County Trades Initiatives

- Encourage industries with high-wage jobs
- Work with Skagit Valley College, schools county-wide
- Provide low- or no-cost workforce training to young adults
- Fill existing high-wage jobs
- Elementary school outreach
- Create apprenticeship programs

San Juan County Trades Education

- First focus on youth education through schools
- Construction education program has been started, in partnership with Skagit Valley College
- Marine education program has been started, in partnership with Commerce & Town of Friday Harbor
- Apprenticeship program: local manufacturers, builders & more are signed up
- Enthusiastic buy-in county-wide: trades employers, instructors, schools



www.sanjuansedc.org